



Austin ASIS Chapter 179 News

August/September 2009

Volume 3, Number 7

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Quick Links

ASIS International
 ASIS Region VI **New Site**
 Chapter 179 **New Site**
 Reach Out!



Certification Links

The Power of Certification
Have a CPP, Mentor Others
 Safety Act Designation
ASIS Certifications have been awarded a designation under the Safety Act
 Why Obtain Certification?
Benefits of Certification
 Am I Eligible?
Eligibility FAQs
 Recertification FAQs
When & How Do I Recertify?
 Online CPP Review



August Meeting Notes

August was full of surprises, including a presentation by Dr. Philip S. Deming, CPP, CFE, SPHR on *Business Watch Programs: Maximizing Security Opportunities*. Dr. Deming was very well-spoken with an outstanding resume and list of accomplishments. His presentation focused on the concepts required to market a program, such as Business Watch. The speech was more closely aligned with how to "package" and present a program in order to achieve the best results with all of those involved.

With about 40 in attendance, we had a pretty full house. Chairman Mark Bennett, CPP, CSC, welcomed first time attendees and new members.

Announcements included:

- Still accepting applications for the Timothy J. Walsh APC I Award – contact Chairman **Mark Bennett, CPP, CSC** if interested in being nominated.
- Nominations for Chapter Officers is open – contact Vice Chair **Laura Oswalt, CPP** if you have a nomination or are interested in volunteering to serve as a Chapter Officer.
- The following committees are calling for volunteers:
 - Programs & Speakers – Chair **Joe Requejo, CPP**
 - Membership Development – Chair **Kim Stevens**
 - Law Enforcement Liaison – Chair **Scott Stevens**
 - Scholarship Committee – Chair **Diane R. Gallatin, CPP**
 - CPP Review – Chair **Jay Baker CPP, PSP**
 - Golf Classic – Chair **Wayne Archambault, CPP**
- Reminder that there is no September meeting due to the **Annual ASIS Seminar & Exhibits** in Anaheim, CA.

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TX Private Security Bureau #B12971

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Contact Us

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Vice Chair

Laura Oswalt, CPP

Secretary

Ann J. Martick, ISP

Treasurer

Vic Garcia

Membership Committee

Kim Stevens

Law Enforcement

Liaison Committee

Scott Stephens, CPP

Scholarship Committee

Diane Gallatin, CPP

Newsletter/Webpage Editor

Ann Martick, ISP

Program & Speakers

Joe Requejo, CPP

CPP Review Course

Jay Baker, CPP, PSP

Golf Classic Committee

Wayne Archambault, CPP

Student Liaison

Ross Greeves



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2009 Event Calendar

Meeting Date	Location	Meeting Type	Speaker/Topic
September 21-24th	Anaheim, CA	Annual Seminar	No local meeting
October 8th 11:30-1:00 PM	Texas Land & Cattle 1101 S. MOPAC (Rollingwood Exit)	Luncheon w/ Speaker	Election of 2009 Officers & Sheriff Greg Hamilton Travis County Sheriff's Office
November 12th 11:30-1:00 PM	Texas Land & Cattle 1101 S. MOPAC (Rollingwood Exit)	Luncheon w/ Speaker	Laurie Aaron Quantum Secure, Inc.
December 10th TBD	Texas Land & Cattle 1101 S. MOPAC (Rollingwood Exit)	Christmas Party	Installation of 2009 Officers
January 14th 11:30-1:00 PM	Texas Land & Cattle 1101 S. MOPAC (Rollingwood Exit)	Luncheon w/ Speaker	Chief Art Acevedo Austin Police Department

Calling All Interested Parties

- Diane Gallatin is chairing the Scholarship Committee this year and welcomes anyone who would like to serve on the committee. She will be holding the first meeting in September, with a goal to select the scholarship recipients by the end of the year. If you are interested in joining the committee, please contact Diane at dgallatin@austin.rr.com or (512) 422-0570.
- Jay Baker is planning a CPP Review course – if interested in attending or in providing presentations – contact him at JayBaker@templeinland.com.

Region 6

Senior Regional Vice Presidents:

Michael Crocker, CPP, CSC
(Group 6, Reg 6 & 7B)

Jonathan Gann

(Temp for Houston)

Region 6 Vice President

George S. Quin, CPP, ISP

Region 6 ARVPs

Open Position

(RCL for El Paso/Juarez &
TX Panhandle Chapter)

Philip Farina, CPP

(RCL for Gulf Coast,
Austin, & San Antonio
Chapters; Region 6
Certification & Education
Director)

Matt Silcox, CPP

(RCL for Houston & North
Texas Chapters; Region 6
Financial Director)



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Manchaca, TX 78652
dgallatin@austin.rr.com



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* Industrial Security * Marketing * Training *

Areas of Focus:

* FSO Surrogate Support * JPAS Support Services
* FSO Training * JPAS & e-QIP Training
* Marketing & Newsletters

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P.O. Box 5203 (512) 968-1438 Cell
Round Rock, TX 78683-5203 ajsconsulting@earthlink.net
<http://home.earthlink.net/~ajsconsulting/>

*The best-educated human being is the one who understands most
about the life in which he is placed.*

—Helen Keller



New Texas Laws, September 1st

Most of the 642 new bills effective Tuesday, September 1st, deal with transportation laws, including new requirements that all passengers in a motor vehicle wear seat belts, children riding in booster seats (until the age of eight), and requiring drivers use of hands-free devices when using cell phones while driving through school zones where signs are posted. And brand new drivers (teenagers) are not allowed to text or talk on cellphones while driving.



Laws taking effect this week include:

- The State Board of Education, Public Utility Commission and Electric Reliability Council of Texas are required to broadcast video of their public meetings on the Internet.
- A tax hike on smokeless tobacco, which is now taxed by weight.
- New rules on the method for folding the state flag.
- A law giving students more freedom to pursue their chosen elective courses on the recommended graduation plan. Some districts are delaying implementation of the law.
- A loosening of restrictions on concealed handgun owners. They no longer will face a license suspension for refusing to display the license to peace officers on demand.
- Defaulting on a student loan no longer automatically disqualifies applicants for a concealed handgun license.
- H.B. 464 by Rep. Ken Paxton requires the Legislative Budget Board to develop a dynamic fiscal note that will use a model that shows the estimated fiscal impact of tax legislation for five years into the future.

The above was provided by an Americans for Prosperity email newsletter. If you would like to volunteer to keep up with current legislation that affects any aspect of security at both the state and federal level, please contact **Ann Martick, ISP**.

Newsletter Feedback

Name Your Chapter's Newsletter.

Contact: Ann Martick, ISP

Interested in Advertising in Your Chapter's Newsletter? A Business Card size ad is \$60/6 months and \$100/year.

Contact: Vic Garcia

Passed the CPP, PCI, or PSP Exam? Submitting a topic for discussion in the newsletter, or an item to the newsletter?

Contact: Ann Martick, ISP

Networking & Training Opportunities

ASIS International's Professional Development Programs

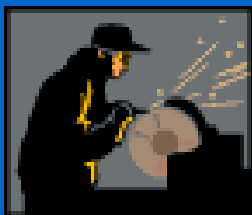
ASIS Education Calendar

IS-860 National Infrastructure Protection Plan Course – free Independent Study Course

TEEX WMD Campus

FEMA Emergency Management Institute

National Homeland Security Knowledgebase (NHSK)



Picture Your Business Card Displayed

Both in the Newsletter and on the Website

Contact Our Chapter Treasurer **Vic Garcia**



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TX Private Security Bureau #B12971



Aerodynamically the bumble bee shouldn't be able to fly, but the bumble bee doesn't know it, so it goes on flying anyway.

—**Mary Kay Ash**



CT – GA2SP

Monthly Meeting

ARL:UT

Austin, TX

September 16, 2009

11:00-12:30 PM

R.S.V.P.

The Reid Technique of Interviewing and Interrogation®

September 15-17, 2009

Dallas, TX

The Advanced Seminar on the Reid Technique of Interviewing & Interrogation®

September 15-17, 2009

Dallas, TX

Timothy J. Walsh APC I Award

Pays tuition, transportation, and hotel costs (room fee & taxes for five nights) for an ASIS member to attend an ASIS Assets Protection Course (APC) I.

Applicants must be nominated by their chapter, be members in good standing, and have not already attended an APC I course. In addition, applicants must have at least two years of security experience. This scholarship is offered twice a year, in conjunction with the two APC I programs. Chapters may submit one per award. National officers, ASIS directors, and relatives of the ASIS Foundation Board of Trustees are not eligible for the award.

Interested?



9-11 & National Preparedness Month



Do you remember a certain marketing idea that completely bombed in September 2001? It occurred right after 9-11. Receiving a stick of dynamite in the mail advertising some vendor at the 2001 Annual ASIS Seminar and Exhibits understandably created an uproar. I do not remember the vendor, but I do remember

receiving a profound apology that same week. Can you imagine the calls and emails that precipitated the apology? Of course most marketing ideas are generated and prepared many months in advance, and not many folks would have predicted 9-11 and the effect on their marketing blitz.

September is National Preparedness Month – below are a few links you may find useful in prepping your companies or in training your staff to be prepared. Note that Austin ASIS Chapter 179 is not necessarily advocating any of the sites listed and that all is provided for information purposes only.

- 9-11 Drill Down For Safety – Getting America Prepared
• Preparing for a Riot – Area Agencies Receive Crowd-Control Training
• Bill Would Give President Emergency Control of the Internet
• Foiling the Next 9/11 And Not Even Knowing It
• Free Products to Help You Prepare
• 'Preppers' Get Ready for Worst
• Survivalstockpiling.com
• National Terror Alert (can be followed on Twitter, etc.)
• World Health Organization (can be followed on Twitter, etc.)
• Department of Homeland Security (can be followed on Twitter, etc.)
• Centers for Disease Control and Prevention (can be followed on Twitter, etc.)

And for your enjoyment –



Duck and Cover

Do you remember the Duck and Cover videos?

Get Social with ASIS 2009

Instant updates: Be the first to know of new Seminar developments by following us on Twitter.

Connect in advance: Our LinkedIn and Facebook groups offer many ways to connect with security professionals attending Seminar.

Listen to the buzz: Curious what others are saying about Seminar? The blog roll and twitter roll are easy ways to keep up with it all.

A Small Investment = Serious R.O.I.

According to an ASIS survey earlier this year, more than two-thirds of security managers reported an increased need for security during this economic downturn.

Chapter Member Requests Assistance


I am currently attempting to develop a better Security Customer Service Satisfaction Survey and was wondering if anyone had any examples I could use. When the survey is completed it will be on-line for my customers to complete. Any assistance would be appreciated.

Contact: David C. Lothery

REACH OUT!

R3 Summit – Readiness ♦ Response ♦ Recovery

Looking for a local conference? Sign up by Friday, September 11, 2009 at <https://m360.bomaustin.org/event.aspx?eventID=10082>.



Readiness ♦ Response ♦ Recovery

Join us for an educational forum that will provide great insight into the process of undergoing a disaster. The forum will take you from preparedness all the way through a successful disaster recovery. This is ideal for anyone involved in the planning and operation of life safety systems and procedures.

Tuesday, September 22, 2009
Commons Center (10100 Burnet Rd / 78758)
9:00am – 12:00pm
(Registration begins at 8:30am / Breakfast will be provided)

READINESS
Learn how to best prepare your building, occupants and self for emergencies.
Walter Ulmer, President, REMLU Emergency Preparedness Planning

RESPONSE
Understand how Austin's "First Responders" operate during emergencies.
Lt. Crowder, Austin Police Department
Assistant Chief Blackmore, Austin Fire Department

RECOVERY
Learn the process of getting your building and occupants back in business.
John Brandtetter, VP Emergency Response Strategies, HEC Solutions
Kevin Clark, Property Adjuster, Crawford & Company

Who Should Attend?
Security Personnel, Building & Facility managers, engineers

Seminar cost is \$20/person.
Register online at
<https://m360.bomaustin.org/event.aspx?eventID=10082>
by September 11th.

Official Sponsors of the R3 Summit:
Building Owners & Managers Association Austin
Downtown Austin Alliance
University of Texas Police Department



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<http://home.earthlink.net/~ajsconsulting/>

ASIS 2009 Seminar Registration Winner

This year the winner of the complimentary ASIS Seminar & Exhibits registration was our Chapter Chair Mark Bennett, CPP, CSC.

Congratulations Mark – bring back lots of good information for sharing.

Be prepared to participate in the raffle next year! Who knows maybe next year's winner will be you.



Articles of Interest

ASIS Region 6 Newsletter

Marriott Shores Up Security Measures

Free De-Mystifying Terrorism CD-ROM

Man Indicted in Plot to Smuggle Jet Parts to Iran

Instant Messaging Speeds Up Data Theft Danger

New ASIS 2009 Facilities Physical Security Measures Guideline



Members can obtain a single, free download of each [ASIS Standard and Guideline](#)—a benefit valued at more than \$600! Contact the ASIS Member Services Center at +1.703.519.6200 to gain access to this valuable new benefit. Members attending this year's Annual Seminar in Anaheim can take advantage of a *special promotion*—an **additional 25%** off the already discounted member pricing (soft cover copies only) when purchased at the onsite ASIS Bookstore.



A Career in Industrial Security - Charting the Course

By Jeffrey W. Bennett, ISP (www.redbikepublishing.com)

I receive a lot of emails from people who wonder how to get into the security field. Many are looking for a career change and are curious about what kind of education and experience is needed to work as a security specialist in the defense and contractor industry. Others are just starting out in life and looking for a job with challenges and opportunities the security field offers. There are plenty of great opportunities in with large and small contractor companies providing the venue. Here is what I have discovered about our industry and some of you may have other experiences and advice you can pass to those who ask about a career in security.

Industrial security is an outstanding field for someone with all ranges of experience to enter into. Some have been hired at an entry level job and have received promotions and additional responsibilities. Others have transferred full time to security after enjoying serving in an additional duty capacity. Career growth occurs as the contract and company expands or the employee takes on more responsibilities after hiring on with another company. Security managers can also move to higher level security positions as chief security officer or corporate security officer as experience meets opportunity.

Employees just entering the work force can benefit from entry level jobs. These opportunities are great for building skills and filling a critical need while filing receipts, wrapping packages, checking access rosters, applying information system security, or bringing classified information into an accountability system. Those skills combined with learning to implement programs designed to safeguard classified information provides a great foundations to build careers on. Additionally, many employees attend university and other adult education opportunities while serving full time in the security field. The experience, education, certification and security clearance gained while on the job prove very valuable.

Taking a look at want ads and job announcement, one can see that education and certification is beginning to be more of a requirement. Past listings for entry level and some FSO jobs required only the ability to get a security clearance and having a high school diploma or a GED. However, more and more job announcements require formal education to include college and a preference for security certification. The defense security industry still provides a good career field to gain entry level experience and move up quickly. Being well entrenched in a good career provides the perfect environment and opportunity for simultaneous education and certification. This will make the prepared ready for future positions and raises.

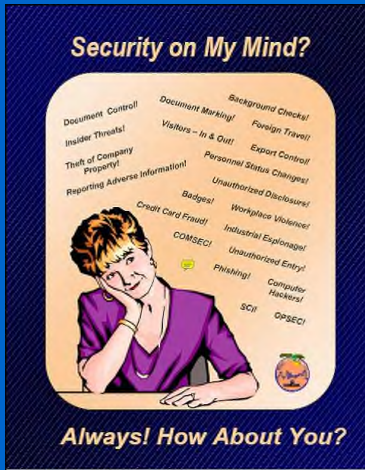
For those starting their careers in smaller enterprises have a keen opportunity to perform in various security disciplines. Some actually assume appointed FSO responsibilities as an extra duty and learn as they go. Many of the defense contractor organizations are small and may only have one person in the security role. The sole security manager may only work in one discipline such as personnel security. Others have a larger scope, working with a guard force, information security, and compliance issues such as exports.

Continued on the Next Page

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Large Defense Contractors and Government agencies also provide entry level security jobs. The job title is often security specialist and job descriptions allow for many experiences. Some descriptions use words to the affect as the following: "The candidate must be eligible for a security clearance. Job responsibilities include receiving, cataloging, storing, and mailing classified information. Maintain access control to closed areas. Provide security support for classified information processing and destruction. Initiate security clearance requests and process requests for government and contract employees conducting classified visits. Implement security measures as outlined in NISPOM." Administrative, military, guard, and other past job experience may provide transferable skills to allow a person to apply for the job. Once hired, the new employee learns the technical skills, they can quickly advance applying their other experiences and education.

Our industry is still a great place to learn and grow. Career advancement and promotions are continually available for the prepared. Opportunities continue to exist in companies large enough to provide increasing challenges and rewards. Some may have to apply for jobs with other enterprises to reach their potential. Others may be satisfied performing their valuable functions in an organization where their skills are valued and rewarded. Be sure to recommend our ISP Certification-The Industrial Security Professional Exam Manual to anyone you know who may be getting ready for a job interview. Our intensive NISPOM study will prepare anyone for the upcoming interview. Regardless of your professional goals, what are you doing to remaining competitive?



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Note from the Editor

If you have any suggestions for the newsletter including topics, layout changes, or article submissions, please contact me at ajsconsulting@earthlink.net.

If you have suggestions for the Austin ASIS Chapter 179 website including what actions you would like to be able to perform, information you would like to see, etc. – please contact me at ajsconsulting@earthlink.net.

Our chapter website has moved to a **new location** and is in the midst of undergoing changes – now is the time to comment.

Thank you,

Ann J. Martick, ISP
Austin ASIS Chapter 179 Secretary, Newsletter Editor, & Website Contact