



# Austin ASIS Chapter 179 News

February/March 2008

Volume 2, Number 2

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## Quick Links

[ASIS International](#)

[ASIS Region VI](#)

[Security Management Online](#)

[How Membership in ASIS Defines Your Role in Security](#)

[A CEO & CSO Who Communicate about Security](#)

[Operational Risk – Stealing Corporate Secrets](#)

[Knowing the Organization Helps](#)

## Letter from the Chair

To my fellow ASIS members and friends:

After serving as your Vice-Chair and Secretary for the last three years I am very excited about the opportunity to serve as the Chapter Chairman this year.

By way of introduction I have been in the security field for over 25 years. I started in the security field working for an integrator, and then moved in to the security consulting business. After a short stint in the security equipment manufacturing industry I started MSB Security Consulting in 2006. I have been fortunate to have served under the excellent leadership of Marty Passmore and Vern Williams and have learned a great deal about Chapter business.

We have a very capable slate of Chapter officers and Committee Chairs this year and every one of them is committed to growing our Chapter membership. We are lining up some exciting speakers for the luncheon meetings and have plans for one or two off-site meetings. Locations to be announced.

The purpose of the local Chapter is to provide its members with a forum for networking and to provide educational opportunities through our speakers and other programs. This is our Chapter and while the Officers and Committee Chairs will be working hard to make our meetings and activities interesting and informative I am calling on every member to help make the Austin Chapter the best it can be by participation in meetings and providing the Officers with feedback on what you would like to get from your membership in ASIS International and from the local Chapter. I am looking forward to meeting you this year and welcome your input. Please feel free to contact me anytime.

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### Certification Links

The Power of Certification  
*Have a CPP, Mentor Others*  
 Safety Act Designation  
*ASIS Certifications have been awarded a designation under the Safety Act*  
 Why Obtain Certification?  
*Benefits of Certification*  
 Am I Eligible?  
*Eligibility FAQs*  
 Recertification FAQs  
*When & How Do I Recertify?*  
 Online CPP Review



### Contact Us

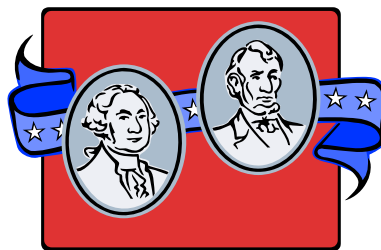
**Chapter Chair** – Mark Bennett, CPP  
**Vice Chair** – Laura Oswalt, CPP  
**Secretary** – Cary Skinner  
**Treasurer** – Vic Garcia  
**Membership Committee** – Wayne Archambault, CPP  
**Law Enforcement Liaison Committee** – Scott Stephens, CPP  
**Scholarship Committee** – Mike Adamson  
**Newsletter/Webpage Editor** Ann Martick, ISP  
**Program & Speakers** – Gordon McFarland, RCDD, PSP & John Wood  
**CPP Review Course** – Marty Passmore, CPP & Diane Gallatin, CPP  
**Golf Classic Committee** – Cecil Anderson & Neal Mulchrone

## February 14<sup>th</sup> was a Blast!

Marc Brewster, AISD, and Wendell Lynne, Kroll, discussed the AISD Video Surveillance Installation including decision timeframe, priorities, alternatives, and the reason for their selection. They also discussed future trends and Wendell's experiences overseas.

## Chapter 179's Event Calendar

Meeting Date	Location	Meeting Type	Speaker/Topic
Thursday, March 13 <sup>th</sup>	The Hula Hut 5:00-7:00 PM	Spring Social	N/A
Thursday, April 10 <sup>th</sup> 11:30-1:00 PM	Pappasito's Cantina	Luncheon w/ Speaker	Jon Lusher – <i>Crime Prevention Through Environmental Design (CPTED)</i>
Wednesday, May 7 <sup>th</sup> 2008	Avery Ranch	Golf Classic	N/A
Thursday, June 12 <sup>th</sup> 11:30-1:00 PM	Pappasito's Cantina	Luncheon w/ Speaker	Linda Cox, Austin/Travis County Health and Human Services Department – <i>Be Prepared for Pandemic Flu</i>
Thursday, July 10 <sup>th</sup> 11:30-1:00 PM	Pappasito's Cantina	Luncheon w/ Speaker	Mike Sullivan, US Postal Inspection Service – <i>Security Processes for Mail</i>
Thursday, August 14 <sup>th</sup> 11:30-1:00 PM	Pappasito's Cantina	Luncheon w/ Speaker	TBD
September 15-18 <sup>th</sup>	Nationals – Atlanta, GA	Annual Seminar	N/A
Thursday, October 9 <sup>th</sup> 11:30-1:00 PM	Pappasito's Cantina	Luncheon w/ Speaker	Election of 2009 Officers
Thursday, November 13 <sup>th</sup> 11:30-1:00 PM	Pappasito's Cantina	Luncheon w/ Speaker	TBD
Thursday, December 11 <sup>th</sup>	Pappasito's Cantina	Holiday Party	Installation of 2009 Officers



## Spring Social at the Hula Hut!

March 13<sup>th</sup> meet us at the Hula Hut for our Spring Social – 5:00 to 7:00 PM. R.S.V.P. to [Cary Skinner](#) so he can save you a seat and have two drink tickets for you.

## Newsletter Feedback

Name Your Chapter's Newsletter.

Contact: Ann Martick, ISP

Interested in Advertising in Your Chapter's Newsletter? A Business Card size ad is \$60/6 months and \$100/year.

Contact: Vic Garcia

Passed the CPP, PCI, or PSP Exam? Interested in submitting a topic for discussion in the newsletter, or in submitting an item to the newsletter?

Contact: Ann Martick, ISP



Chapter Chair Mark Bennett, CPP, CSC has passed the Certified Security Consultant exam! Way to go, Mark!

## Networking & Training Opportunities

ASIS International's Professional Development Programs

ASIS Education Calendar

IS-860 National Infrastructure Protection Plan Course – free Independent Study Course

Wharton/ASIS Program for Security Executives -- Security MBA



## Advertise in the Region 6 Quarterly Newsletter!

Contact: [John Hewitt](#),  
Region 6 RVP

## See Your Business Card Here!

Contact: [Vic Garcia](#)

## Volunteers Needed



We are also in need of one or more caring committee members to step up and promote chapter training such as the CPP, PSI, and/or PSP Review. If you have taken the CPP, PSI, and/or PSP exams and have an interest in sharing your tips, testing or studying techniques, please consider joining the chapter training committee and mentoring parties interested in taking these exams. If interested, please contact [Mark Bennett](#) or [Laura Oswalt](#) for more information.

## Requesting Newsletter Submittals

*Requesting Submittals of Articles, Photos from Seminar Attendees,*

*Interesting Tidbits, and Sponsors for both the Austin Chapter 179's Monthly Newsletter & The Region 6's Quarterly Newsletter.*

Deadlines for submittals:

**Monday, March 10<sup>th</sup>** for the Region 6 Quarterly Newsletter & **Monday, March 31<sup>st</sup>** for the April Austin Chapter Newsletter

Contact [John Hewitt](#) for the Region 6 and [Ann Martick](#) for the Austin Chapter.



## Annual Golf Tournament at Avery Ranch

Our main fundraising event, the annual golf tournament at Avery Ranch, has been scheduled for Wednesday, May 7<sup>th</sup>. There is still room for more teams and we always need donations for the goody bags and prizes. For more information see page 4 of this newsletter or contact: [Cecil Anderson](#) (512-563-3327) or Neal Mulchrone (512-447-7693).

*Life is for most of us a continuous process of getting used to things we hadn't expected.*

—[Martha Lupton](#)



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# Invitation to Attend the 2008 IAPSC Conference

Our chapter has received an invitation from the International Association of Professional Security Consultants to attend their 2008 IAPSC annual conference. The seminar includes educational sessions and panel discussions focused on security consulting, practice management, forensic testimony, and security technology. Conference sponsors include: Axis, Middle Atlantic Products, Sony STENTOFON/Zenitel USA, Smarter Security Systems, Tyco International, Lenel, ASSA ABLOY, Ingersoll Rand, AMAG Technology, Pelco, Salient Systems Corporation, and Panasonic security Systems. Conference registration fees, including discounts for ASIS members registered by March 19<sup>th</sup> are listed in the attached form. If you are planning to only attend the exhibits, please contact [Elliot A. Boxerbaum, CPP, CSC](mailto:elliott.a.boxerbaum@iapsc.org) (614-224-3100) so they may prepare accordingly.



**IAPSC CONFERENCE**  
**OMNI HOTEL**  
**AUSTIN, TX**  
**APRIL 13 - 16, 2008**

First Name (as you would like it to appear on your nametag)		Last Name		Professional Certifications	
Company					
Address					
City		State		Country	
Phone		Fax		E-mail	
Spouse/Guest Name (as you would like it to appear on nametag)					

**CATEGORY (Please check all that apply)**

<input type="checkbox"/> IAPSC Annual Conference: April 13 - 16, 2008	<input type="checkbox"/> \$495 IAPSC Member/ASIS Member	<input type="checkbox"/> \$595 Non-Memb	\$ _____
Before March 20	<input type="checkbox"/> \$545 IAPSC Member/ASIS Member	<input type="checkbox"/> \$645 Non-Member	\$ _____
<input type="checkbox"/> New IAPSC Members (first time conference attendee)	<input type="checkbox"/> \$345 New IAPSC Member		\$ _____
<input type="checkbox"/> IAPSC Annual Conference: Single Day Admission	<input type="checkbox"/> \$235 Monday	<input type="checkbox"/> \$235 Tuesday	\$ _____
<input type="checkbox"/> Optional: Monday Dinner at The Oasis - Number of people ___ X \$60 per person			\$ _____
<input type="checkbox"/> Spouse/Guest Registration (Sunday Reception, Tuesday Banquet) Number of people X \$60 each			\$ _____
<b>SPOUSE/GUEST PROGRAM</b>			
<input type="checkbox"/> Monday - To be announced			\$ _____
<input type="checkbox"/> Tuesday - To be announced			\$ _____
<b>Total Payment</b>			\$ _____

**BADGES ARE REQUIRED FOR ALL SEMINAR FUNCTIONS. BADGES WILL BE PROVIDED TO PAID REGISTRANTS AND REGISTERED GUESTS ONLY!**

**METHOD OF PAYMENT - (Registration received without payment will not be processed)**

Payment by check (enclosed) Make payable to IAPSC

Please charge my credit card       AMEX       VISA       MasterCard       Discover

Charges will appear on your statement as "Assoc Offices 515-282-8192"

Credit Card Number \_\_\_\_\_ CID Number \_\_\_\_\_ Exp Date \_\_\_\_\_

Name on card: \_\_\_\_\_ Signature \_\_\_\_\_

**IF PAYMENT IS BEING MADE BY CREDIT CARD IT MAY BE FAXED TO 515/282-9117. IF YOU CHOOSE TO FAX YOUR REGISTRATION, DO NOT SEND THE ORIGINAL BY MAIL. DOING SO MAY RESULT IN DUPLICATE CHARGES ON YOUR CREDIT CARD.**

**CANCELLATIONS/REFUNDS**  
 Cancellations must be received in writing no later than March 24, 2008. Refunds will not be issued for cancellation requests received after March 24, 2008. Mail refund requests to the address below.

**NOTE TO THE PHYSICALLY CHALLENGED**  
 The IAPSC wishes to take steps to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently than the other individuals because of the absence of auxiliary aids and services. If you require special services identified in the Americans with Disabilities Act, or any assistance in registering for this seminar, please contact the IAPSC office.

IAPSC  
 525 SW 5th St., Suite A  
 Des Moines, IA 50309

Telephone 515/282-8192  
 Fax: 515/282-9117  
 E-mail: [iapsc@iapsc.org](mailto:iapsc@iapsc.org)

## Monday, April 14, 2008

8:00 – 10:15 AM IAPSC Business Meeting  
(Members Only)

10:30 – 11:00 Exhibits

11:00 AM & 1:30 PM  
Keynote Speakers and Lunch

2:45 – 3:15 Exhibits

3:15 PM  
The Electronic Security Handbook for  
Working with IT

Speaker: Robert Pearson



The purpose of this session is to cover issues, philosophies, mind sets and electronic interface with the IT department at a customer's facility. Physical electronic security comes to a customer with a background and experiences that require an understanding of the IT Department's background and experiences.

6:00 PM  
(Optional  
Activity)  
Load buses to go to  
The Oasis for  
dinner. This will be  
in the Sunset Room  
which provides a  
spectacular view of  
Lake Travis and  
the surrounding hill  
country.



Cash Bar

## Tuesday, April 15, 2008

8:30 AM  
Goldilocks Consulting - Getting Partnering  
Just Right - Panel

11:00 AM  
Social Engineering

1:30 PM  
CONCURRENT SESSIONS

SESSION #1  
Security on Trial - How to Excel as an Expert  
Witness

SESSION #2  
Physical Security

3:45 PM  
Making Your Website a More Effective Tool

Speaker: Nicholas Kramer



Essential best practices to creating an engaging website which drives customers to contact your business. Topics to include website design, usability, content, and marketing.

6:00 PM – 7:00 PM  
RECEPTION

7:00 PM  
ANNUAL DINNER and AWARDS  
PRESENTATION

## Wednesday, April 16, 2008

8:00 AM  
Continental Breakfast

8:30 AM – 10:00 AM

Round Table Discussions

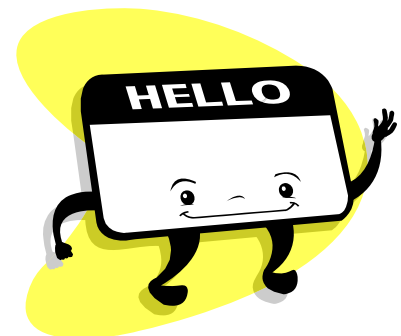
Choose to participate in one of three topics:

"I Waited by the Mailbox for the Check to Arrive... All Month!" This session will focus on contracts, retainers, billing, business practices, etc.

"And the Kitchen Sink..." The discussion here relates to the consultant's report, format, contents, tricks, photos, crime stats, addendums, etc.

"The One That Got Away" This group will talk about marketing screw-ups and how to avoid them, getting the most for your marketing dollar and developing marketing that works.

CONFERENCE AGENDA IS SUBJECT TO  
CHANGE. PLEASE VISIT THE IAPSC WEB PAGE  
FOR THE LATEST UPDATES. WWW.IAPSC.ORG



# Texas Regional Infrastructure Security Conference

If you plan on attending, be sure and book your hotel as Fiesta Texas celebration may cause them to fill up fast. Be sure and note the speakers and conference topics listed below.

## Register Online Now!

[www.trisc.org](http://www.trisc.org)

### Texas Regional Infrastructure Security Conference

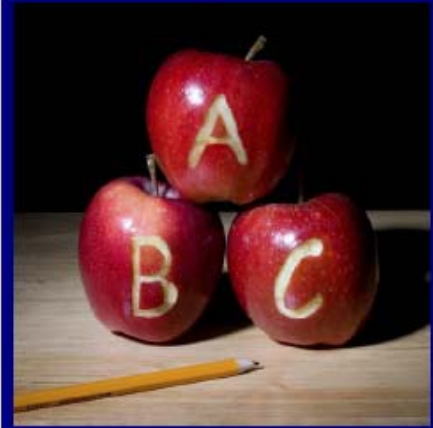
#### Back to Basics: People, Processes & Products

##### Conference topics include:

- Compliance / BCP
- Audit Tools and Tech
- Physical Security / Infrastructure
- Information Security
- Forensics
- Homeland Security

Book your hotel room now while  
you still can!

<http://www.omnihotels.com/FindAHotel/SanAntonio/meetingFacilities/TexasRegionalInfrastructureSecurityConference4.aspx>  
Book by March 21 to receive the special rate  
(800) 843 - 6664



Mark your calendar to hear these great Keynote Speakers



**Mary Ann Davidson**  
*Chief Security Officer*  
Oracle Corporation



**Tom Peltier**  
*President*  
Thomas R. Peltier  
Associates, LLC



**Eugene Schultz, Ph.D.,**  
*CISM, CISSP*  
*Chief Technology Officer & Chief Information Officer*  
High Tower Software



**Elwood "Woody" G. Norris**  
*Founder & Chairman*  
American Technology Corporation



**April 21-23, 2008**  
**Omni Hotel at the Colonnade**  
**San Antonio, Texas**



EXPERTS IN PHYSICAL SECURITY CONSULTING

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